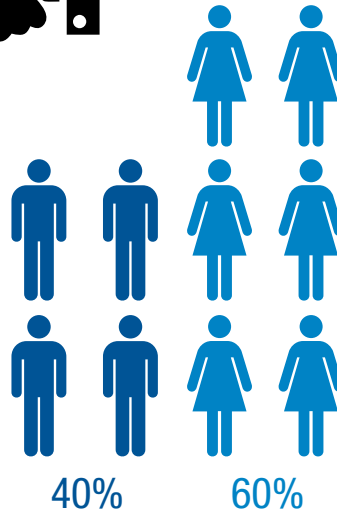
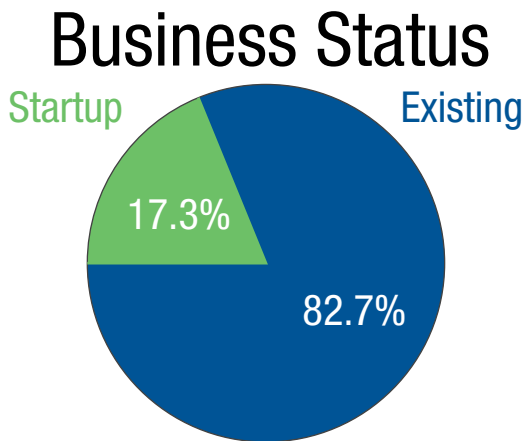


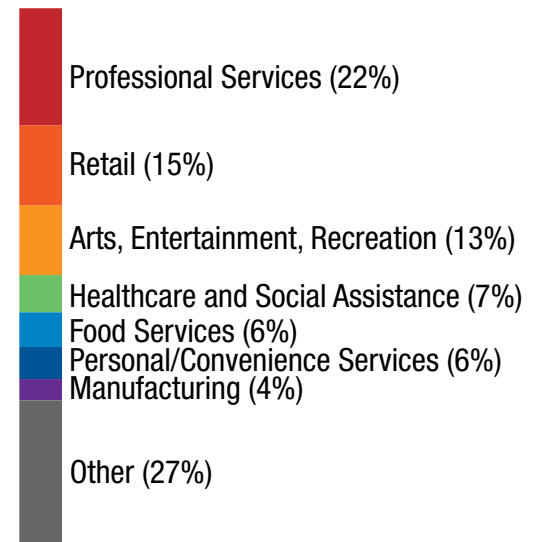
CHARACTERISTICS OF ALEXANDRIA SBDC CLIENTS

FY 2019


\$6.1M in Loans
 Facilitated by SBDC Counselors

Business Type



13.7% Veterans



\$153M Total Annual Sales
 As reported in 2013 Annual Survey